

# Legal excellence efficiently delivered.

Whether you're capturing and sharing knowledge to deliver legal work, manage matters, or win business, Foundation transforms your client experience by centralizing your data and providing you with easy access to fully connected profiles of your clients, matters, lawyers, and third parties.



## Foundation makes it easy for you to:



## Answer complex legal questions

Access the information your clients and lawyers need without pardon the interruption emails.



#### Win more business

Pinpoint the exact experiences/ credentials needed to tailor responses and win business, in minutes.



### Search and report powerfully

Run powerful searches and reports across fully connected client, matter, and lawyer data.



## Find representative matters

Quickly identify representative matters for relevant precedent, documents, and pricing.



## Plan strategically

Spot emerging trends, plan new initiatives, identify risk, and nurture clients with high growth potential.



#### Minimize risk

Partner with a market-leading vendor who has proven success with customers like you, understands the legal profession, and is low-risk.

"Foundation allows you to respond to your client faster and with a better answer than your competition and establish a comprehensive base for analytics to continually improve you performance." - Chief Information Officer, Seyfarth Shaw



## Maximize your firm's use of data, wherever it lives

Wherever your data is now – centralized, siloed, or somewhere in-between – and wherever it will live in the future, Foundation is the layer which makes it actionable for people in your firm.

- Partner with a market-leading vendor who has proven success with customers like you, understands the legal profession, and is low-risk.
- Simplify your architecture and your approach to data, its management, security, and access.
- Free up your resources for other priorities with configuration, not customization.

## Foundation transforms your data into client value through:



## Knowledge Management

Your knowledge is what makes you unique. Foundation enables you leverage your collective work experience for competitive advantage and operational efficiencies.



### Strategic Relationship Management

Understand and serve your clients better by combining your experience data from Foundation with relationship data from your CRM to create a single, comprehensive client view, including past matters, related parties, and more.



## **Experience Management**

Win more business by identifying the exact experience/credentials you need to tailor responses, accessing past responses and boilerplate/standard content, and generating pitches and proposals.



## **Practice Analysis**

Get answers to your questions in a few clicks. From understanding what your most profitable practice area is, to identifying how much time is spent on any given work type or activity.

<u>Click here</u> or scan the QR code to request a demo.



